# Rating lowered to Hold

Q2 results were largely in line with forecasts but were accompanied by a guidance withdrawal following the news that the group's ability to acquire new customers is materially restricted. Management is working to address these issues, but no timeline is provided. Positive is that the cash balance increased to EUR 20m and there is confidence that good cost control can maintain a healthy balance through the year end. Given a high degree of uncertainty with respect to forecasts, we are persuaded by the idea that we should base our TP on a net cash per share basis. With a lowered target of EUR 3.42, we reduce our rating to Hold.

## Focus on cost discipline supported margins and cash flows in H1

At EUR 48.1m (PASe EUR 52.1m), Q2 revenues dropped 4% qoq / 31% yoy with the main deviation to Pareto in North America. However, Q2 FX-adjusted was +3% qoq and saw an improvement compared to Q1, particularly in Europe. At EUR 3.3m (PASe EUR 1.9m), EBITDA improved +5% qoq / +11% yoy, helped by management's profitability first discipline (e.g. total CAC halved from EUR 24m to EUR 12m). Also positive is the EUR 20m cash per June (+EUR 6.4m in Q2 / +EUR 8.0m in H1) with no financial debt, helped EUR 9.8m OCF in the first six months.

#### Changes across the digital payment ecosystem undermines forecasts

New policies introduced by CLIQ's payments service providers mean that the group's ability to acquire new customers is materially restricted and its ability to process payments for existing customers is also limited: The new regulatory standards are open to interpretation, but Visa Mastercard has adopted strict disciplines in reviewing high-risk business models and CLIQ is, et al, seeking solutions, including alternative payment providers, such as Pay Pal. Huge uncertainty has got management to withdraw the previous guidance for 2025, which will have a serious impact on profitability and the balance sheet.

## Major uncertainty in modelling gets us to downgrade rating to Hold

Consequently, Dylan Media decided to vote against the AGM resolution for a public partial share repurchase offer (EUR 6.06 cash per share had been considered). With the preservation of liquidity seen as priority, management has decided that it will no longer consider a delisting of the company's shares. We have heavily downgraded expectations but there are major obstacles with respect to forecasting. With the 10% treasury shares being cancelled, our EUR 3.42 target is based on 5.85m issued outstanding and the June EUR 20m cash balance; our rating is lowered to Hold.

EURm	2023	2024	2025e	2026e	2027e
Revenues	326	243	129	97	102
EBITDA	50	10	2	1	2
EBIT	46	(25)	(4)	(4)	(4)
EPS	4.90	(4.75)	(0.54)	(0.54)	(0.48)
EPS adj	4.82	(4.71)	(0.53)	(0.54)	(0.48)
DPS	0.04	0.04	0.04	0.04	0.04
EV/EBITDA	2.3	1.9	1.0	-	-
EV/EBIT	2.6	-	-	-	-
P/E adj	4.1	-	-	-	-
P/B	1.25	0.38	0.25	0.26	0.25
ROE (%)	34.5	-	-	-	-
Div yield (%)	0.2	0.9	1.4	1.4	1.4
Net debt	(11)	(8)	(15)	(17)	(19)

Source: Pareto Securities

Target price (EUR)	3.4	•	BUY	$\neg$
Share price (EUR)	2.9	-	HOLD	$\leftarrow$
			SELL	

#### Forecast changes

%	2025e	2026e	2027e
Revenues	(35)	(54)	(54)
EBITDA	(82)	(92)	(90)
EBIT adj	NM	NM	NM
EPS reported	NM	NM	NM
EPS adj	NM	NM	NM

Source: Pareto Securities

Ticker	CLIQ.DE, CLIQ GY
Sector	Media
Shares fully diluted (m)	5.9
Market cap (EURm)	17
Net debt (EURm)	-15
Minority interests (EURm)	0
Enterprise value 25e (EURm)	2
Free float (%)	49

#### Performance



Source: FactSet

## **Analysts**

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# Q2'25 results broadly in line with PASe but background to the guidance withdrawal clearly undermines model visibility; rating down to Hold with EUR 3.4 target price

## CLIQ Digital - Q2'25 results compared to Pareto estimates

EURm	Q2 '24	Q1 '25	Q2 '25	% qoq	% yoy	PAS Q2e	delta	2024	2025E	% yoy
Revenues	68.2	50.0	48.1	-4%	-29%	52.1	-4.0	243	129	-47%
of which: Europe	14.2	8.7	9.2	5%	-35%	9.6	-0.4	52	20	-61%
of which: North America	46.7	36.7	34.2	-7%	-27%	37.6	-3.4	167	92	-45%
of which: Latin America	3.9	3.7	4.1	11%	5%	4.0	0.1	14	14	2%
of which: ROW	3.4	0.9	0.6	-27%	-82%	1.0	-0.4	9	2	-75%
CAC for the period	-27.7	-17.1	-15.4	-10%	-44%	-21.5	6.0	-97.1	-47.3	-51%
Marketing ratio (%)	40.6%	34.2%	32.1%			41.2%		39.9%	36.8%	
Cost of third parties	-8.1	-6.0	-5.6	-7%	-31%	-7.5	1.9	-31.7	-16.5	-48%
TP expense ratio (%)	11.9%	12.1%	11.6%			14.3%		13.0%	12.8%	
Other cost of sales	-20.7	-16.5	-15.3	-7%	-26%	-15.1	-0.2	-68.6	-40.1	-41%
COS expense ratio (%)	30.3%	33.1%	31.9%			29.0%		28.2%	31.2%	
Gross profit	11.8	10.3	11.7	14%	0%	8.0	3.7	45.7	24.7	-46%
Gross profit margin (%)	17.3%	20.6%	24.4%			15.5%		18.8%	19.2%	
Personnel expenses	-6.3	-5.7	-7.3	28%	16%	-4.4	-2.8	-26.4	-18.8	-29%
Personnel ratio (%)	9.2%	11.4%	15.1%			8.5%		10.9%	14.6%	
Other operating costs	-2.6	-1.4	-1.2	-16%	-53%	-1.7	0.5	-8.8	-3.9	-56%
Expense ratio (%)	3.8%	2.9%	2.5%			3.3%		3.6%	3.0%	
EBITDA	3.0	3.1	3.3	5%	11%	1.9	1.5	10.2	2.0	-80%
EBITDA margin (%)	4.4%	6.3%	6.9%			3.6%		4.2%	1.6%	
Depreciation & amortisation	-1.3	-1.5	-1.9			-1.3	-0.6	-34.9	-6.0	
EBIT	1.7	1.6	1.4			0.5	0.9	-24.7	-4.0	
EBIT margin (%)	2.4%	3.2%	3.0%			1.0%		-10.2%	-3.1%	
Net financing	-0.1	-0.2	-0.3			-0.1	-0.3	-0.1	-0.2	
Pretax profit	1.5	1.5	1.1			0.5	0.6	-24.8	-4.2	
Tax	-0.7	-0.6	-0.6			0.0	-0.5	-3.0	1.0	
Net income attributable	0.8	0.9	0.5			0.4	0.1	-27.9	-3.1	
Minority interests	0.0	0.0	0.0			0.0	0.0	0.0	0.0	
Net income attributable	8.0	0.9	0.5			0.4	0.1	-27.9	-3.1	
EPS (EUR) basic	0.13	0.16	0.09			0.08	0.02	-4.75	-0.54	

## Changes to forecasts: 2025E-2027E (EURm)

(=)		2025E			2026E	l a.	211	2027E	
(EURm)	Old	New	Chg.	Old	New	Chg.	Old	New	Chg.
Revenues	197.5	128.6	-35%	210.6	96.8	-54%	222.1	102.4	-54%
EBITDA	11.2	2.0	-82%	14.2	1.1	-92%	15.9	1.6	-90%
EBIT	5.7	-4.0	-170%	9.0	-4.0	-145%	10.4	-3.8	-137%
Pretax	5.6	-4.2	-175%	9.4	-4.2	-145%	11.3	-3.8	-133%
Net result	4.2	-3.1	-175%	7.0	-3.2	-145%	8.4	-2.8	-133%

Bername	PROFIT & LOSS (fiscal year) (EURm)	2020	2021	2022	2023	2024	2025e	2026e	2027e
Depreciation & amortisation   11	Revenues	107	150	276	326	243	129	97	102
BellT	EBITDA	16	27	44	50	10	2	1	2
BellT	Depreciation & amortisation	(1)	(1)	(1)	(4)	(35)	(6)	(5)	(5)
Net interest	EBIT	15		42	46	(25)	(4)	(4)	(4)
Chem Financial illems	Net interest	(1)	(1)	(1)	(1)	(0)			
Minority interest   (4)   (7)   (12)   (13)   (3)   (3)   (1)	Other financial items		-	-		-	-		_
Minority interest   (3)   (7)   (12)   (13)   (3)   (1)	Profit before taxes	14	25	41	45	(25)	(4)	(4)	(4)
Minority interest   3   9   9   0   0   0   0   0   0   0   0	Taxes	(4)	(7)	(12)	(13)				
Net profit	Minority interest					-	-	-	_
EPS adjusted 1.16 2.74 4.47 4.90 (4.75) (0.54) (0.54) (0.48) DPS				29	32	(28)	(3)	(3)	(3)
PS adjusted   1.16   2.71   4.45   4.82   (4.71)   (0.53)   (0.54)   (0.48)   (0.4		1.16	2.74	4.47	4.90				
DPS   DAS   DAS	EPS adjusted	1.16	2.71	4.45	4.82				(0.48)
Tangible non current assets		0.46	1.10	1.79	0.04				0.04
Tangible non current assets	BALANCE SHEET (FURM)	2020	2021	2022	2023	2024	2025e	2026e	2027e
Other non-current assets									
Clahe current assets	3								
Cash & equivalents									
Total assets         77         96         135         155         98         82         77         80           Total equity         56         60         81         103         71         68         66         69           Interest-bearing current debt         0         5         1         1         2         0         0         0           Interest-bearing current debt         0         5         1         1         2         1         1         1           Other Debt         16         28         42         47         23         13         10         9           Total liabilities & equity         77         96         135         155         98         82         77         80           CASH FLOW (EURm)         2020         2021         2022         2023         2024         2025e         2026e         2027e           CASH Glow from investments         11         (5)         (8)         (12)         (5)         (3)         (3)         (3)         (3)         (3)         (3)         (3)         (3)         (3)         (3)         (3)         (3)         (3)         (3)         (3)         (3)         (3)         <									
Total equity	•								
Interest-bearing non-current debt   6									
Interest-bearing current debt   16   28   42   47   23   13   10   9     Total liabilities & equity   77   96   135   155   98   82   77   80     CASH FLOW (EURm)   2020   2021   2022   2023   2024   2025e   2026e   2027e     Cash earnings   13   21   39   50   5   (1)   4   5     Change in working capital   2   (1)   (18)   (20)   3   9   2   1     Cash flow from investments   (1)   (5)   (8)   (12)   (5)   (3)   (3)   (3)     Cash flow from financing   (4)   (15)   (8)   (13)   (2)   (2)   (1)   (1)     Net cash flow   10   1   8   6   2   5   2   2     VALUATION (EURm)   2020   2021   2022   2023   2024   2025e   2026e   2027e     Share price (EUR end)   16.6   24.7   25.2   19.9   4.64   2.91   2.91   2.91     Number of shares end period   6   7   7   7   6   6   6   6   6     Net interest bearing debt   1   1   (5)   (11)   (8)   (15)   (17)   (19)     Enterprise value   108   162   159   118   19   2   (0)   (2)     EV/Sales   1.0   1.1   0.6   0.4   0.1   0.0   -   -     EV/EBIT   7.1   6.2   3.8   2.6   -   -     -       EV/EBIT   7.1   6.2   3.8   2.6   -   -     -       EV/EBIT   7.1   6.2   3.8   2.6   -   -     -       EV/EBIT   7.1   6.2   3.8   2.6   -   -     -         FIF equited   14.4   9.1   5.7   4.1   -     -     -       FIF equited   14.4   9.1   5.7   4.1   -     -     -         FIR equited   14.4   9.1   5.7   4.1   -     -     -         FIR adjusted   14.4   9.1   5.7   4.1   -     -     -         FIR Adjusted   14.0   30.9   41.2   34.5   -   -     -           FINANCIAL ANALYSIS   2020   2021   2022   2023   2024   2025e   2026e   2027e     FINANCIAL ANALYSIS   2020   2021   2022   2023   2024   2025e   2026e   2027e     FINANCIAL TRAIN   14.9   14.1   15.8   15.4   4.2   1.6   1.1   1.5     EBIT margin (%)   14.2   17.5   15.2   14.1   -     -     -           FINED/EBITDA   0.05   0.05   (0.12)   (0.23)   (0.82)   (7.42)   (15.69)   (12.34)									
Other Debt         16         28         42         47         23         13         10         9           Total liabilites & equity         77         96         135         155         98         82         77         80           CASH FLOW (EURm)         2020         2021         2022         2023         2024         2025e         2026e         2027e           Cash earnings         13         21         39         50         5         (1)         4         5           Change in working capital         2         (1)         (18)         (20)         3         9         2         1           Cash flow from investments         (1)         (5)         (8)         (12)         (5)         (3)<	_								
Total liabilities & equity         77         96         135         155         98         82         77         80           CASH FLOW (EURm)         2020         2021         2022         2023         2024         2025e         2026e         2027e           Cash earnings         13         21         39         50         5         (1)         4         5           Change in working capital         2         (1)         (18)         (20)         3         9         2         1           Cash flow from investments         (1)         (5)         (8)         (12)         (5)         (3)         (3)         (3)           Cash flow from investments         (1)         (5)         (8)         (12)         (5)         (3)         (3)         (3)         (3)           Cash flow from investments         (1)         (1)         (5)         (8)         (12)         (2)         (2)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (2)         2026e         2027e         2027e         2023	_								
Cash earnings         13         21         39         50         5         (1)         4         5           Change in working capital         2         (1)         (18)         (20)         3         9         2         1           Cash flow from investments         (1)         (5)         (8)         (12)         (5)         (3)         (3)         (3)           Cash flow from financing         (4)         (15)         (8)         (13)         (2)         (2)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (2)         (2)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (1)         (2)									
Cash earnings         13         21         39         50         5         (1)         4         5           Change in working capital         2         (1)         (18)         (20)         3         9         2         1           Cash flow from investments         (1)         (5)         (8)         (12)         (5)         (3)         (3)         (3)           Cash flow from financing         (4)         (15)         (8)         (13)         (2)         (2)         (1)         (1)         (3)           Net cash flow         10         1         8         6         2         5         2         2           VALUATION (EURm)         2020         2021         2022         2023         2024         2025e         2026e         2027e           Share price (EUR end)         16.6         24.7         25.2         19.9         4.64         2.91         2.91         2.91           Number of shares end period         6         7         7         7         6         6         6         6         6         6         6         6         6         6         6         6         6         6         6         6         6	CASH FLOW (EURm)	2020	2021	2022	2023	2024	2025e	2026e	2027e
Change in working capital         2         (1)         (18)         (20)         3         9         2         1           Cash flow from investments         (1)         (5)         (8)         (12)         (5)         (3)         (3)         (3)           Cash flow from financing         (4)         (15)         (8)         (13)         (2)         (2)         (1)         (1)           Net cash flow         10         1         8         6         2         5         2         2           VALUATION (EURm)         2020         2021         2022         2023         2024         2025e         205e         2027e           Share price (EUR end)         16.6         24.7         25.2         19.9         4.64         2.91         2.91         2.91           Number of shares end period         6         7         7         7         6         6         6         6         6           Net interest bearing debt         1         1         1.5         (11)         (8)         (15)         (17)         (19)           Enterprise value         108         162         159         118         19         2         (0)         (0)         2		13	21	39	50		(1)	4	5
Cash flow from investments         (1)         (5)         (8)         (12)         (5)         (3)         (3)         (3)           Cash flow from financing         (4)         (15)         (8)         (13)         (2)         (2)         (1)         (1)           Net cash flow         10         1         8         6         2         5         2         2           VALUATION (EURm)         2020         2021         2022         2023         2024         2025e         2026e         2027e           Share price (EUR end)         16.6         24.7         25.2         19.9         4.64         2.91         2.91         2.91           Number of shares end period         6         7         7         7         6         6         6         6         6           Net interest bearing debt         1         1         1         (5)         (11)         (8)         (15)         (17)         (19)           Enterprise value         108         162         159         118         19         2         (0)         (2)           EV/Sales         1.0         1.1         0.6         0.4         0.1         0.0         -         - <td< td=""><td>Change in working capital</td><td>2</td><td>(1)</td><td>(18)</td><td>(20)</td><td>3</td><td></td><td>2</td><td>1</td></td<>	Change in working capital	2	(1)	(18)	(20)	3		2	1
Cash flow from financing Net cash flow         (4)         (15)         (8)         (13)         (2)         (2)         (1)         (1)           Net cash flow         10         1         8         6         2         5         2         2           VALUATION (EURm)         2020         2021         2022         2023         2024         2025e         2026e         2027e           Share price (EUR end)         16.6         24.7         25.2         19.9         4.64         2.91         2.91         2.91           Number of shares end period         6         7         7         7         6         7         11         0.6         0.4         0.1         0.0		(1)				(5)	(3)	(3)	(3)
Net cash flow         10         1         8         6         2         5         2         2           VALUATION (EURm)         2020         2021         2022         2023         2024         2025e         2026e         2027e           Share price (EUR end)         16.6         24.7         25.2         19.9         4.64         2.91         2.91         2.91           Number of shares end period         6         7         7         7         6         6         6         6         6           Net interest bearing debt         1         1         1         (5)         (11)         (8)         (15)         (17)         (19)           Enterprise value         108         162         159         118         19         2         (0)         (2)           EV/Sales         1.0         1.1         0.6         0.4         0.1         0.0         0         (2)           EV/BBIT         7.1         6.2         3.8         2.6         -         -         -         -           P/E adjusted         14.4         9.1         5.7         4.1         -         -         -         -           P/B         2.0 <td>Cash flow from financing</td> <td></td> <td></td> <td></td> <td>(13)</td> <td></td> <td></td> <td>(1)</td> <td></td>	Cash flow from financing				(13)			(1)	
Share price (EUR end)         16.6         24.7         25.2         19.9         4.64         2.91         2.91         2.91           Number of shares end period         6         7         7         7         6         6         6         6           Net interest bearing debt         1         1         (5)         (11)         (8)         (15)         (17)         (19)           Enterprise value         108         162         159         118         19         2         (0)         (2)           EV/Sales         1.0         1.1         0.6         0.4         0.1         0.0         -         -         -           EV/EBITDA         6.8         6.0         3.7         2.3         1.9         1.0         -         -         -           EV/EBIT         7.1         6.2         3.8         2.6         -	Net cash flow								
Share price (EUR end)         16.6         24.7         25.2         19.9         4.64         2.91         2.91         2.91           Number of shares end period         6         7         7         7         6         6         6         6           Net interest bearing debt         1         1         (5)         (11)         (8)         (15)         (17)         (19)           Enterprise value         108         162         159         118         19         2         (0)         (2)           EV/Sales         1.0         1.1         0.6         0.4         0.1         0.0         -         -         -           EV/EBITDA         6.8         6.0         3.7         2.3         1.9         1.0         -         -         -           EV/EBIT         7.1         6.2         3.8         2.6         -	VALUATION (EURm)	2020	2021	2022	2023	2024	2025e	2026e	2027e
Number of shares end period         6         7         7         7         6         6         6         6           Net interest bearing debt         1         1         (5)         (11)         (8)         (15)         (17)         (19)           Enterprise value         108         162         159         118         19         2         (0)         (2)           EV/Sales         1.0         1.1         0.6         0.4         0.1         0.0         -         -           EV/EBITDA         6.8         6.0         3.7         2.3         1.9         1.0         -         -           EV/EBIT         7.1         6.2         3.8         2.6         -		16.6	24.7	25.2		4.64	2.91	2.91	2.91
Enterprise value         108         162         159         118         19         2         (0)         (2)           EV/Sales         1.0         1.1         0.6         0.4         0.1         0.0         -         -           EV/EBITDA         6.8         6.0         3.7         2.3         1.9         1.0         -         -           EV/EBIT         7.1         6.2         3.8         2.6         - <td></td> <td>6</td> <td>7</td> <td>7</td> <td>7</td> <td>6</td> <td>6</td> <td>6</td> <td>6</td>		6	7	7	7	6	6	6	6
Enterprise value         108         162         159         118         19         2         (0)         (2)           EV/Sales         1.0         1.1         0.6         0.4         0.1         0.0         -         -           EV/EBITDA         6.8         6.0         3.7         2.3         1.9         1.0         -         -           EV/EBIT         7.1         6.2         3.8         2.6         - <td>Net interest bearing debt</td> <td>1</td> <td>1</td> <td>(5)</td> <td>(11)</td> <td>(8)</td> <td>(15)</td> <td>(17)</td> <td>(19)</td>	Net interest bearing debt	1	1	(5)	(11)	(8)	(15)	(17)	(19)
EV/Sales         1.0         1.1         0.6         0.4         0.1         0.0         -         -           EV/EBITDA         6.8         6.0         3.7         2.3         1.9         1.0         -         -           EV/EBIT         7.1         6.2         3.8         2.6         -         -         -         -         -           P/E reported         14.3         9.0         5.6         4.1         -		108	162				_		
EV/EBITDA         6.8         6.0         3.7         2.3         1.9         1.0         -         -           EV/EBIT         7.1         6.2         3.8         2.6         -	-							. ,	-
EV/EBIT         7.1         6.2         3.8         2.6         -	EV/Sales	1.0	1.1	0.6	0.4	0.1	0.0		
P/E reported         14.3         9.0         5.6         4.1         -								-	-
P/E adjusted         14.4         9.1         5.7         4.1         -	EV/EBITDA	6.8	6.0	3.7	2.3			-	-
P/B         2.0         2.7         2.0         1.3         0.4         0.3         0.3         0.2           FINANCIAL ANALYSIS         2020         2021         2022         2023         2024         2025e         2026e         2027e           ROE adjusted (%)         14.0         30.9         41.2         34.5         -         -         -         -         -           Dividend yield (%)         2.8         4.5         7.1         0.2         0.9         1.4         1.4         1.4           EBITDA margin (%)         14.9         18.1         15.8         15.4         4.2         1.6         1.1         1.5           EBIT margin (%)         14.2         17.5         15.2         14.1         -         -         -         -         -         -           NIBD/EBITDA         0.05         0.05         (0.12)         (0.23)         (0.82)         (7.42)         (15.69)         (12.34)	<b>EV/EBITDA</b> EV/EBIT	<b>6.8</b> 7.1	<b>6.0</b> 6.2	<b>3.7</b> 3.8	<b>2.3</b> 2.6			- - -	-
ROE adjusted (%)         14.0         30.9         41.2         34.5         -	EV/EBITDA EV/EBIT P/E reported	<b>6.8</b> 7.1 14.3	<b>6.0</b> 6.2 9.0	<b>3.7</b> 3.8 5.6	<b>2.3</b> 2.6 4.1			- - -	- - -
ROE adjusted (%)         14.0         30.9         41.2         34.5         -	EV/EBITDA EV/EBIT P/E reported P/E adjusted	<b>6.8</b> 7.1 14.3 <b>14.4</b>	<b>6.0</b> 6.2 9.0 <b>9.1</b>	3.7 3.8 5.6 <b>5.7</b>	<ul><li>2.3</li><li>2.6</li><li>4.1</li><li>4.1</li></ul>	1.9 - -	1.0 - -	- - - 0.3	- - - 0.2
Dividend yield (%)         2.8         4.5         7.1         0.2         0.9         1.4         1.4         1.4           EBITDA margin (%)         14.9         18.1         15.8         15.4         4.2         1.6         1.1         1.5           EBIT margin (%)         14.2         17.5         15.2         14.1         -         -         -         -         -           NIBD/EBITDA         0.05         0.05         (0.12)         (0.23)         (0.82)         (7.42)         (15.69)         (12.34)	EV/EBITDA EV/EBIT P/E reported P/E adjusted P/B	<b>6.8</b> 7.1 14.3 <b>14.4</b> 2.0	<b>6.0</b> 6.2 9.0 <b>9.1</b> 2.7	3.7 3.8 5.6 5.7 2.0	2.3 2.6 4.1 4.1 1.3	1.9 - - - 0.4	1.0 - - - 0.3		
EBITDA margin (%)       14.9       18.1       15.8       15.4       4.2       1.6       1.1       1.5         EBIT margin (%)       14.2       17.5       15.2       14.1       -       -       -       -       -         NIBD/EBITDA       0.05       0.05       (0.12)       (0.23)       (0.82)       (7.42)       (15.69)       (12.34)	EV/EBITDA EV/EBIT P/E reported P/E adjusted P/B FINANCIAL ANALYSIS	6.8 7.1 14.3 14.4 2.0	6.0 6.2 9.0 9.1 2.7	3.7 3.8 5.6 5.7 2.0	2.3 2.6 4.1 4.1 1.3	1.9 - - - 0.4	1.0 - - - 0.3		
EBIT margin (%) 14.2 17.5 15.2 14.1 NIBD/EBITDA 0.05 0.05 (0.12) (0.23) (0.82) (7.42) (15.69) (12.34)	EV/EBITDA EV/EBIT P/E reported P/E adjusted P/B  FINANCIAL ANALYSIS ROE adjusted (%)	6.8 7.1 14.3 14.4 2.0 2020 14.0	6.0 6.2 9.0 9.1 2.7 2021	3.7 3.8 5.6 5.7 2.0 2022 41.2	2.3 2.6 4.1 4.1 1.3 2023 34.5	1.9 - - - 0.4 2024	1.0 - - - 0.3 2025e	2026e -	2027e
NIBD/EBITDA 0.05 0.05 (0.12) (0.23) (0.82) (7.42) (15.69) (12.34)	EV/EBITDA EV/EBIT P/E reported P/E adjusted P/B  FINANCIAL ANALYSIS ROE adjusted (%) Dividend yield (%)	6.8 7.1 14.3 14.4 2.0 2020 14.0 2.8	6.0 6.2 9.0 9.1 2.7 2021 30.9 4.5	3.7 3.8 5.6 5.7 2.0 2022 41.2 7.1	2.3 2.6 4.1 4.1 1.3 2023 34.5 0.2	1.9 - - 0.4 2024 - 0.9	1.0 - - 0.3 2025e - 1.4	<b>2026e</b> - 1.4	<b>2027e</b> - 1.4
	EV/EBITDA EV/EBIT P/E reported P/E adjusted P/B  FINANCIAL ANALYSIS  ROE adjusted (%) Dividend yield (%) EBITDA margin (%)	6.8 7.1 14.3 14.4 2.0 2020 14.0 2.8 14.9	6.0 6.2 9.0 9.1 2.7 2021 30.9 4.5 18.1	3.7 3.8 5.6 5.7 2.0 2022 41.2 7.1 15.8	2.3 2.6 4.1 4.1 1.3 2023 34.5 0.2 15.4	1.9 - - 0.4 2024 - 0.9	1.0 - - 0.3 2025e - 1.4	2026e - 1.4 1.1	<b>2027e</b> - 1.4
	EV/EBITDA EV/EBIT P/E reported P/E adjusted P/B  FINANCIAL ANALYSIS  ROE adjusted (%) Dividend yield (%) EBITDA margin (%) EBIT margin (%)	6.8 7.1 14.3 14.4 2.0 2020 14.0 2.8 14.9 14.2	6.0 6.2 9.0 9.1 2.7 2021 30.9 4.5 18.1 17.5	3.7 3.8 5.6 5.7 2.0 2022 41.2 7.1 15.8 15.2	2.3 2.6 4.1 4.1 1.3 2023 34.5 0.2 15.4 14.1	1.9 - - 0.4 2024 - 0.9 4.2	1.0 - - 0.3 2025e - 1.4 1.6 -	2026e - 1.4 1.1	2027e - 1.4 1.5

PROFIT & LOSS (fiscal year) (EURm)	1Q'24	2Q'24	3Q'24	4Q'24	1Q'25	2Q'25	3Q'25e	4Q'25e
Revenues	73	68	54	48	50	48	16	15
EBITDA	2	3	3	3	3	3	(2)	(2)
Depreciation & amortisation	(1)	(1)	(2)	(31)	(2)	(2)	(1)	(1)
EBIT	1	2	1	(28)	2	1	(4)	(3)
Net interest	0	(0)	(0)	0	(0)	(0)	0	0
Other financial items	-	-	-	-	-	-	-	-
Profit before taxes	1	2	1	(28)	1	1	(4)	(3)
Taxes	(1)	(1)	(1)	(1)	(1)	(1)	1	1
Minority interest	-	-	-	-	-	-	-	-
Net profit	0	1	0	(29)	1	1	(2)	(2)
EPS reported	0.02	0.13	0.07	(4.99)	0.16	0.09	(0.38)	(0.40)
EPS adjusted	0.02	0.13	0.07	(4.99)	0.16	0.09	(0.38)	(0.40)
DPS	-	0.04	-	-	-	-	-	-
BALANCE SHEET (EURm)	1Q'24	2Q'24	3Q'24	4Q'24	1Q'25	2Q'25	3Q'25e	4Q'25e
Tangible non current assets	4	3	3	3	3	3	1	1
Other non-current assets	65	65	64	31	29	27	26	25
Other current assets	74	71	55	52	48	44	43	40
Cash & equivalents	10	7	9	12	14	20	18	17
Total assets	152	147	131	98	94	94	88	82
Total equity	102	101	100	71	72	73	71	68
Interest-bearing non-current debt	3	2	2	2	2	2	1	0
Interest-bearing current debt	1	1	2	2	2	2	1	1
Other Debt	46	42	27	23	18	18	14	13
Total liabilites & equity	152	147	131	98	94	94	88	82
CASH FLOW (EURm)	1Q'24	2Q'24	3Q'24	4Q'24	1Q'25	2Q'25	3Q'25e	4Q'25e
Cash earnings	3	4	(5)	4	(1)	2	(0)	(1)
Change in working capital	(4)	(3)	9	2	3	6	(1)	1
Cash flow from investments	(2)	(1)	(1)	(1)	(0)	(0)	(1)	(1)
Cash flow from financing	(0)	(1)	(0)	(0)	(0)	(0)	(1)	(0)
Net cash flow	(4)	(1)	3	4	2	6	(2)	(1)
VALUATION (EURm)	1Q'24	2Q'24	3Q'24	4Q'24	1Q'25	2Q'25	3Q'25e	4Q'25e
Share price (EUR end)	15.9	6.8	6.7	4.64	5.9	5.7	2.91	2.91
Number of shares end period	6	6	6	6	6	6	6	6
Net interest bearing debt	(7)	(4)	(5)	(8)	(10)	(17)	(15)	(15)
P/E reported	4.4	2.7	5.2	-	-	-	-	-
P/E adjusted	4.4	2.7	5.2	-	-	-	-	-
P/B	1.0	0.4	0.4	0.4	0.5	0.5	0.2	0.3
FINANCIAL ANALYSIS	1Q'24	2Q'24	3Q'24	4Q'24	1Q'25	2Q'25	3Q'25e	4Q'25e
Dividend yield (%)	11.2	0.6	0.6	0.9	0.7	-	-	-
EBITDA margin (%)	2.5	4.4	4.9	5.6	6.3	6.9	-	-
EBIT margin (%)	8.0	2.4	2.1	-	3.2	3.0	-	-
NIBD/EBITDA	(0.18)	(0.24)	(0.34)	(0.57)	(0.59)	(0.85)	(1.88)	(7.09)
EBITDA/Net interest	-	-	-	-	69.14	36.62	50.10	13.99

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Pareto Bank	16 607 746	21.63 %
Pexip Holding	831 938	0.78 %
SpareBank 1 Nord-Norge	5 488 854	5.47 %
SpareBank 1 SMN	3 108 086	2.16 %
SpareBank 1 Østfold Akershus	1 235 367	9.97 %
SpareBank 1 Østlandet	6 815 820	5.02 %
Sparebanken Vest	12 313 295	7.26 %
SpareBank 1 Sør-Norge	3 884 910	1.03 %

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Company	Analyst holdings*	Total holdings
2020 Bulkers		994
ABB Ltd.		580
ABL Group		23 405
Aker ASA	500	1 169
Aker BP		31 422
Austevoll Seafood		4 100
AutoStore		204 003
B3 Consulting Group		3 141
Bahnhof		3 636
BioInvent		15 000
Boliden		1 250
Bonheur		31 014
Borregaard ASA		901
Bouvet		3 337
BW Energy		50 959
BW Offshore		3 000
Cadeler		1 814
Cambi		24 777
Camurus AB		85
DNB		36 556
DNO		76 831
DOF		7 632
Elektroimportøren		20 550
Elkem		370 800
Elliptic Laboratories		46 892
Elmera Group ASA		2 755
Elopak		50 000
Endur ASA		1 085
Entra ASA		10 070
Envipco Holding		2 191
Equinor		6 171
Europris		20 000
Evolution		476
Flex LNG		253
Frontline		16 931
Gentoo Media		10 010
Getinge		260
Gjensidige Forsikring		2 872

Company	Analyst holdings*	Total holdings
Grieg Seafood		11 700
Hafnia Ltd.		26 785
Hennes & Mauritz B		1 085
Himalaya Shipping		8 079
Höegh Autoliners Instabank		1 863 180 000
International Petroleum Corp		7 901
International Seaways		250
Kambi Group plc		430
Kid ASA		587
Kitron		10 045
Komplett ASA Kongsberg Gruppen		512 614 945
Lerøy Seafood Group		37 226
Link Mobility Group		130 670
Lundin Mining Corp.		7 897
Magnora ASA		67 000
Moreld		84 020
Morrow Bank		892 650
Mowi		4 773
MPC Container Ships		3 224
Mutares SE & Co. KGaA NorAm Drilling		433 5 000
NORBIT		320
Nordic Semiconductor		49 946
Nordnet		6 239
Norsk Hydro		86 026
Norske Skog		72 974
Odfjell Drilling		3 084
Odfjell SE		16 000
Odfjell Technology Okeanis Eco Tankers		79 575 4 677
Orkla		5 605
Panoro Energy		32 370
Paratus Energy Services		1 388
Pareto Bank		1 251 262
Pexip Holding		831 938
Protector Forsikring		10 149
Rogaland Sparebank		8 906
SalMar SATS ASA		6 909 2 784
Schibsted		266
Scorpio Tankers		5 000
Seadrill Ltd		3 647
Securitas AB		656
Shelf Drilling		19 250
SoftwareOne		13 793
Solstad Maritime		4 579 10 959
SpareBank 1 Nord-Norge SpareBank 1 SMN		10 959 11 893
SpareBank 1 Swin SpareBank 1 Sør-Norge		42 384
SpareBank 1 Østfold Akershus		1 240
SpareBank 1 Østlandet		20 916
Sparebanken Møre		3 882
Sparebanken Vest		65 596
Sparebanken Øst		25 645
Star Bulk Carriers		3 500
Stolt-Nielsen Stora Enso		12 040 40 296
Stora Enso Storebrand		40 296 4 771
Storytel		22 115
Subsea 7		5 286
Telenor		7 873
Telia Company		5 000
TGS		1 300
Thule Group		475
TORM		2 000
Transocean Valaris		10 000 3 577
Vestas Wind Systems		3 577 1 275
Vår Energi		403 723
Wallenius Wilhelmsen		2 500
Wilh. Wilhelmsen Holding		945
Yara		19 266
Zaptec		32 500

This overview is updated monthly (last updated 20.08.2025).

 ${}^*\! Analyst\ holdings\ refers\ to\ positions\ held\ by\ the\ Pareto\ Securities\ AS\ analyst\ covering\ the\ company.$ 

## Appendix B

Disclosure requirements in accordance with Article 6(1)(c)(iii) of Commission Delegated Regulation (EU) 2016/958

Overview over issuers of financial instruments where Pareto Securities AS have prepared or distributed investment recommendation, where Pareto Securities AS have been lead manager/co-lead manager or have rendered publicly known not immaterial investment banking services over the previous 12 months:

Shearwater Geo

Smava GmbH SoftwareOne

The Platform Group Tierklinik Lüneburg

TPA Holding I A/S TrønderEnergi AS Varel Oil and Gas Vital Energi

SP Cruises Intermediate Limited

SSCP Lager BidCo AB
Team EIFFEL (Equipe Holdings 3 B.V.)

Vital Ex.....
Vow
Vow Green Metals
W&T OFFSHORE
Yinson Production Financial Services

24SevenOffice 4human Invest Archer Argeo BeeLux S.à.r.l. BlueNord Bonheur

Bremnes Seashore AS Circular Tire Servi Compagnie Maritime Monegasque

DNO
Done.ai
Dorian LPG
Fertiberia Corporate S.L.U.
First Camp Group
Floatel
Flora Food Group
Flowco Holdings
Formycon
Gabler
Galileo Technologies
Genel Energy

Gabler
Gabler
Galileo Technologies
Genel Energy
Geoquip Marine
GiG Software
Golar LNG
Greenfood
Grantvedt
Hafslund
Hafslund Vekst
Hawk Infinity Software
Heimstaden
Homann Holzwerkstoffe
Huddly AS
InfraRed Capital Partners
K33 AB
Kaţies International GmbH & Co
KIME Akva
Kolibri Beteiligung GmbH
Kahrs BondCo
LifeFit
Link Mobility Group
Loch Duart Ltd.
Lokstech Group

Loch Duart Ltd. Lokotech Group Macro Offshore AS

Moreld
Morrow Bank
MPC Container Ships
Mutares SE & Co. KGaA
NEXT Biometrics Group
Nimlas Group Njordr Nordic Aqua Partners

Nordic Halibut Nordic Unmanned Nordwest Industrie Finance

Odfiell Partners Holding Ltd

Okechamp Global

Olympic Group OP HoldCo GmbH Pelagia Holding AS

Pina Petroluem

Polaris Renewable Energy Priority 1 Logistics Protector Forsikring

Rasmussengrupper REC Silicon Roc Oil

Samara Asset Group Scorpio Tankers Servatur Holding

SFL Corp. ShaMaran Petroleum

This overview is updated monthly (this overview is for the period 01.08.2024 - 31.07.2025).

# Appendix C

Disclosure requirements pursuant to the Norwegian Securities Trading Regulation § 3-11 (4)

## Distribution of recommendations

Recommendation	% distribution				
Buy	70%				
Hold	26%				
Sell	1%				
Not rated	4%				
Distribution of recommendations (transactions*)					

Recommendation

65% 19% Sell 0%

\* Companies under coverage with which Pareto Securities Group has on-going or completed public investment banking services in the previous 12 months

This overview is updated monthly (last updated 20.08.2025).

## Appendix D

This section applies to research reports prepared by Pareto Securities AB.

#### Disclosure of positions in financial instruments

The beneficial holding of Pareto Securities AB is 0,5 % or more of the total share capital of the following companies included in Pareto Securities AB's research coverage universe: None

Pareto Securities AB has material holdings of other financial instruments than shares issued by the following companies included in Pareto Securities AB's research coverage universe: None

#### Disclosure of assignments and mandates

Overview over issuers of financial instruments where Pareto Securities AB has prepared or distributed investment recommendation, where Pareto Securities AB has been lead manager or co-lead manager or has rendered publicly known not immaterial investment banking services over the previous twelve months:

ADDvise Group AB B3 Consulting Group Cibus Nordic Real Estate AB Cinis Fertilizer AB Gaming Innovation Group Plc Gentoo Media Inc. HANZA AB Modelon AB Nordrest Holding AB Scandinavian Astor Group AB Scandinavian Enviro Systems AB Surgical Science Sweden AB Teneo Al AB Xbrane Biopharma AB Verve Group SE Vicore Pharna Holding AB VNV Global AB

Members of the Pareto Group provide market making or other liquidity providing services to the following companies included in Pareto Securities AB's research coverage universe:

Maximum Entertainment AB Mentice AB Sedana Medical AB Implantica AG Lundin Gold Webrock Ventures AR

Members of the Pareto Group have entered into agreements concerning the inclusion of the company in question in Pareto Securities AB's research coverage universe with the following

Member of the Pareto Group is providing Business Management services to the following companies:

Aarhus Rssidentials Backaheden Fastighets AB Blue Yield AB Bonäsudden Holding AB (publ) Borglanda Fastighets AB

Hallsell Property Invest AB Korsängen Fastighets AB (publ) Krona Public Real Estate AB Logistri Fastighets AB

One Publicus Fastighets AB Origa Care AB (publ) Preservium Property AB Solbox AB

Members of the Pareto Group have entered into agreements concerning the inclusion of the company in question in Pareto Securities AB's research coverage universe with the following companies: None

This overview is updated monthly (last updated 25.08.2025).

#### Appendix E

Disclosure requirements in accordance with Article 6(1)(c)(i) of Commission Delegated Regulation (EU) 2016/958

#### **Designated Sponsor**

Pareto Securities acts as a designated sponsor for the following companies, including the provision of bid and ask offers. Therefore, we regularly possess shares of the company in our proprietary trading books. Pareto Securities receives a commission from the company for the provision of the designated sponsor services.

ad pepper media International N.V.
Corestate Capital Holding S.A.
Daldrup & Söhne
DF Deutsche Forfait
Enapter
Energiekontor AG
FORIS AG
Gessos SE
GFT Technologies SE
Heidelberg Pharma
Huddlestock Fintech AS
INTERSHOP Communications

IVU Traffic
Kontron
Logwin
MAX Automation SE
Merkur Privatbank
Meta Wolf
MLP SE
MPC Container Ships ASA
Mutares SE
OVB Holding
PFOCredit Holding
PSI Software SE

Syzygy TTL Beteiligungs- und Grundbesitz Uzin Utz SE

## Appendix F

Disclosure requirements in accordance with Article 6(1)(c)(iv) of Commission Delegated Regulation (EU) 2016/958

#### Sponsored Research

% distribution

Pareto Securities has entered into an agreement with these companies about the preparation of research reports and - in return - receives compensation.

INDUS Holding
INTERSHOP Communications
Kontron
Logwin
MAX Automation
Merkur Privatbank BB Biotech BB Biotech
CLIQ Digital
Daldrup & Söhne
Dermapharm Holding SE
Enapter
Expres2ion Biotech Holding AB
GFT Technologies
H2APEX Group
Heidelberg Pharma MLP SE Mutares SE

OVB Holding ProCredit Holding PSI Software Progress-Werk Oberkirch Samara Asset Group SMT Scharf

This overview is updated monthly (last updated 25.08.2025)